SERVING CLIENTS WITH A HEART

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Success doesn’t define the numbers of your sales but the heart that you voluntarily offer to customers and/or clients. How to get with this? Identify first your client’s needs, wants and complaints. That way, you can slide their taste towards getting their loyalty.

If you can answer their concerns honestly, then you’re on your way on getting their trust. Building trust is not as easy as what others think. You have to listen to clients to find solutions on their concerns.

Responding to client’s needs and wants has been an issue for some. Remember, they exerted an effort just to get your attention. A simple answering their queries can help them to lessen their thoughts.

Client’s satisfaction doesn’t end with an answer but with an action as well. This will show that you pay attention to your clients attentively. Supporting or assisting them are ways of having time just to serve them.

Dealing with negativities from clients can be your strength. You can take those negativities for self-development. Rendering service to clients is so difficult to do but as the process goes by, you will learn how to handle those concerns.

Serving clients and satisfying them is the most beautiful part of rendering love to them. Valuing makes them overwhelmed. In the making of providing care to all clients, you must know how to determine the difference between giving service and giving love to service.
References:
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